



# Land 101



*Instructor: Lou Jewell, ALC and Dale Fulk, ALC \* Course Provider: NC-RLI*

This 2-day **REALTORS® Land Institute** (RLI) Land University course introduces participants to the land brokerage specialty. The course addresses a broad range of topics that include:

- The basics of land brokerage
- Tax deferred 1031 exchanges
- Property rights and restrictions
- Environmental and regulatory issues
- Determining market value
- Subdivision and assemblage

**NC-RLI Education Stimulus Opportunity**  
Course Fee: \$199

**October 28<sup>th</sup>-29<sup>th</sup>, 2009**

**8:30-5:00 pm**

**Greensboro Regional Realtors Association**  
23 Oak Branch Drive  
Greensboro, NC 27407

*As an added bonus if you attend this Land 101 class you will receive a \$50 dollar voucher for a NC-RLI 2010 Class.*

Registration Information \* Please Print or Type

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Co. Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

NC License Number (needed to award CE Credit if applicable):

**Payment Information:** Make check payable to NC-RLI Chp. 33

Payment type (check one):  Credit Card (US funds)  Check Enclosed (US funds)

Credit Card Info. Credit Card (circle one):      Visa      MasterCard

Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Name of Cardholder: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Amt. Charged: \$ \_\_\_\_\_

Fax Registration Forms to: 336-292-5416  
Or mail with check to:  
23 Oak Branch Drive \* Greensboro, NC \* 27407

Call Ashley Boykin at 336-854-5868 with any questions or email her at [aboykin@grra.org](mailto:aboykin@grra.org)